

2019

# MARKET SIZE REPORT

SAMPLE REPORT

For Reference only

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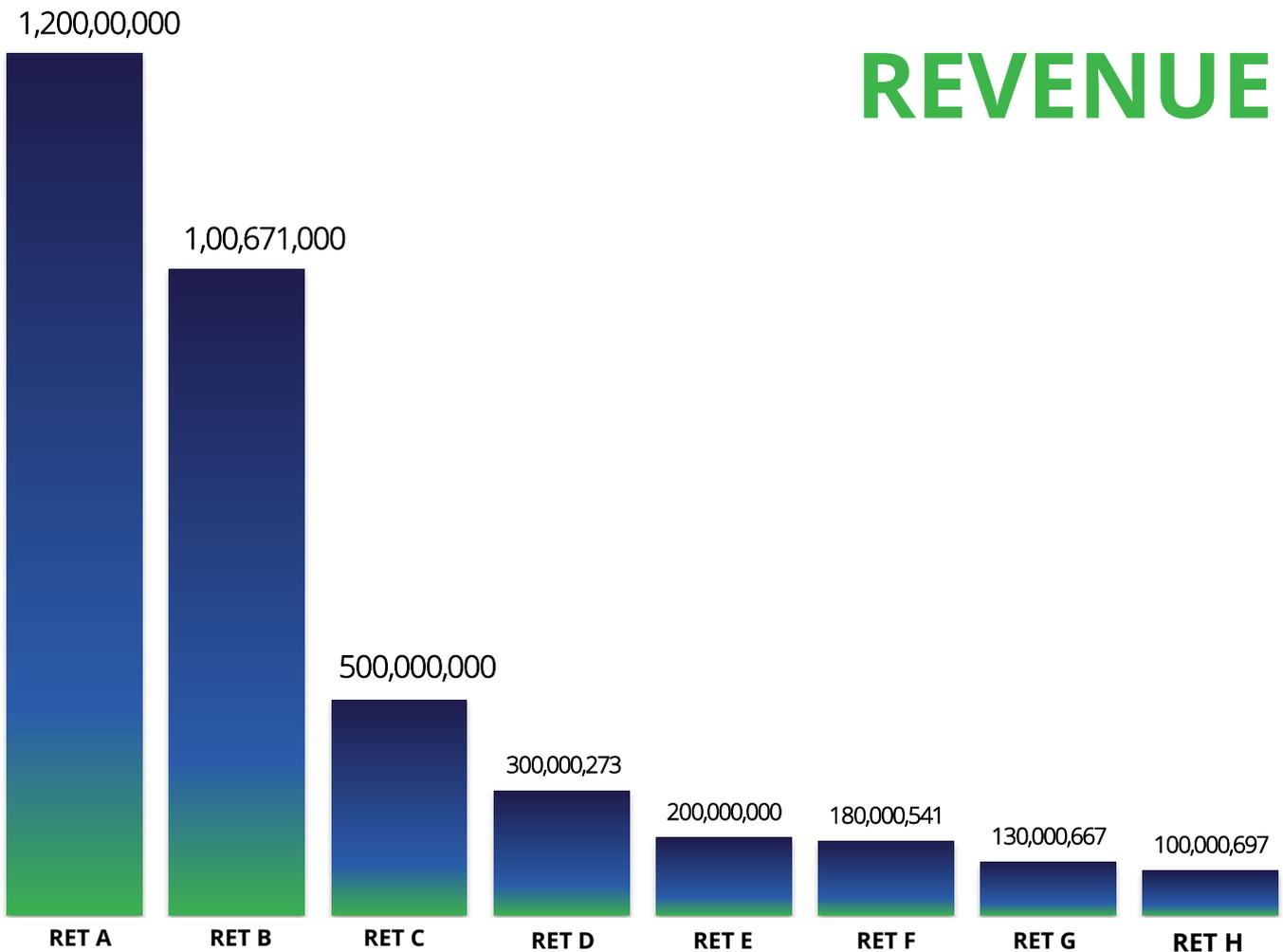
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# CHANNEL PHARMACY

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## 2019 REVENUE



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# TABLES

## MARKET DATA

REVENUE	2017	RANK	2018	Rank	2019	Rank	Y18 vs Y17	Y19 vs Y18
Ret A	354,473,000	1	782,424,000	1	1,000,749,000	1	30.6%	20.2%
Ret A	552,794,000	2	219,072,000	2	330,001,000	2	1.9%	5.6%
Ret A	215,795,162	3	389,957,409	3	500,384,105	3	1.8%	1.3%
Ret A	15,479,139	9	10,203,535	7	29,489,273	4	23.3%	8.9%
Ret A	26,400,000	4	41,200,000	4	48,200,000	5	7.5%	1.8%
Ret A	25,181,450	5	49,697,256	5	71,924,541	6	9.6%	1.8%
Ret A	34,063,815	8	47,237,823	9	23,669,667	7	6.2%	4.8%
Ret A	33,569,759	7	37,427,124	8	30,970,697	8	8.8%	8.9%
Ret A	1,293,273	6	1,384,966	6	NA	9	6.4%	NA
<b>GRAND TOTAL</b>	<b>1,300,049,598</b>		<b>1,293,504,113</b>		<b>1,5002,058,283</b>		<b>6.0%</b>	<b>3.3%</b>

PROFIT/LOSS AFTER TAX	2017	RANK	2018	RANK	2019	RANK
Ret A	100,259,000	1	2,850,000	1	5,020,000	1
Ret A	(65,02,000)	8	(28,010,000)	8	5,940,000	2
Ret A	3,473,536	2	2,886,847	2	1,194,649	3
Ret A	2,245,714	3	2,170,283	3	1,054,576	4
Ret A	1,999,305	7	(429,070)	7	765,173	5
Ret A	674,411	4	1,415,261	4	1,051,466	6
Ret A	513,667	5	(246,692)	6	(1,821,867)	7
Ret A	562,652	6	1,400,494	5	NA	8

PAT MARGIN	2017	2018	2019
Ret A	9.0%	-11.4%	1.4%
Ret A	-6.0%	-21.1%	2.9%
Ret A	5.0%	-4.9%	5.6%
Ret A	3.0%	-0.7%	1.3%
Ret A	4.0%	3.0%	-4.7%
Ret A	2.0%	-3.0%	1.3%
Ret A	2.1%	-0.6%	-2.0%
Ret A	1.2%	2.0%	NA

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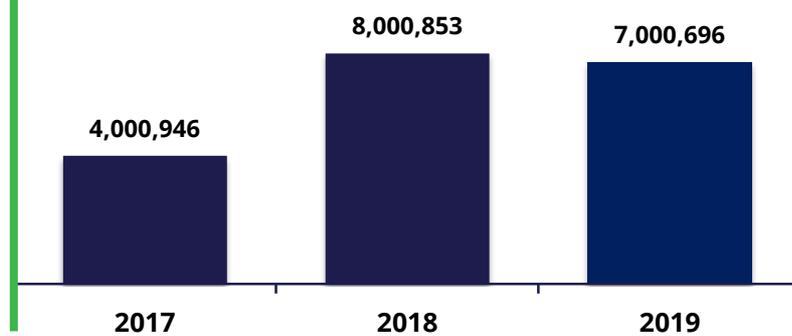
# RETAILERS

## RETAILER A

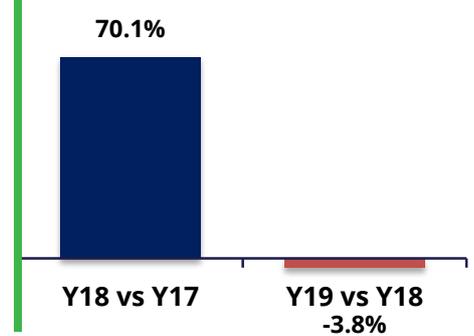
**Entity Name:** Retailer A (Malaysia) Sdn Bhd

**Channel:** Hypermarket/ Supermarket

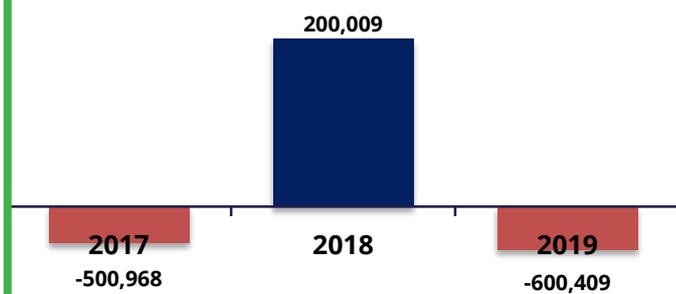
### Revenue (RM)



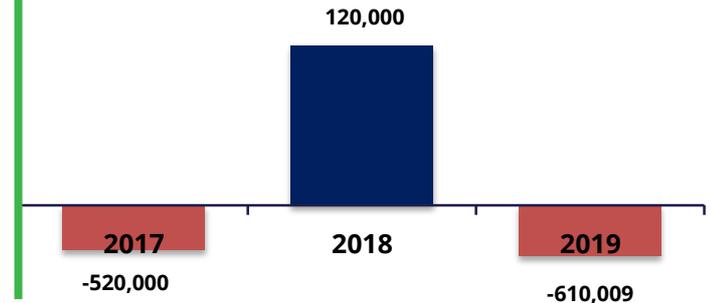
### Growth



### Profit/Loss Before Tax (RM)



### Profit/Loss After Tax (RM)



	2017*	2018*	Y18 vs Y17	2019*	Y19 vs Y18
<b>Revenue</b>	4,000,946	8,000,853	70.1%	7,000,696	-3.8%
<b>Profit/Loss before Tax</b>	(500,968)	(200,009)	-105.2%	(600,409)	2.7%
<b>PBT Margin</b>	0.6%	0.0%		1.5%	
<b>Profit/Loss after Tax</b>	(520,000)	120,000	294.2%	(610,009)	-200.3%

#### Note:

1. Financial year end 31Dec

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